

LIGHTING PACKAGES

We provide a complete line of services to improve the look and feel of your presentation by adding a variety of lighting enhancements. From spotlight to full theatrical lighting including intelligent fixtures, our on-staff Lighting Programmer and Sales Manager can assemble staging and custom production packages for your event. For more information on a system customized to your application, please call for a quote.

MEETING SUPPLIES

Cordless laser pointer	\$50.00
Flipchart stand, 27" x 34" with markers	\$40.00
Flipchart pad, 40 sheets of 27" x 34" paper	\$25.00
4' x 6' white board with markers	\$60.00
4' x 6' cork board	\$50.00
Digital speaker timer	\$150.00

PROJECTION

Overhead Projectors

Included in the rental price of an overhead projector is a spare lamp.

3M overhead transparency projector with lamp changer	\$60.00
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Projection Accessories

Projection stand	\$23.00
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TECHNICIAN LABOR RATES

Five-hour minimum on all calls. Six-hour minimum for rigging.

General AV Technician

Monday - Friday	7 a.m.-5 p.m.	\$80 per hour
	5 p.m.-12 a.m.	\$125 per hour
	12 a.m.-5 a.m.	\$160 per hour
Saturday and Sunday		\$85 per hour
Project Manager		\$100 per hour
Audio Operator		\$85 per hour
Video Operator		\$85 per hour
Lighting Operator		\$85 per hour
Lighting Programmer		\$100 per hour
Rigger (must use house-rigger)		Call for pricing

FLEX FOR SUCCESS

Throughout the planning process and on-site, we provide creativity, confidence and comfort by delivering "Flawless Execution" with a hospitality approach. As part of our continued effort to improve upon our service standards, we have developed a program called FLEX 7. At the conclusion of your event, you will receive a survey via email from our corporate office. Our goal is to obtain the highest score (7) in every area of customer satisfaction. We look forward to providing you with the best service and audio visual equipment in the industry.



DELIVERING THE SPECTACULAR



AUDIO • VIDEO • LIGHTING • STAGE DESIGN
EVENT THEMING & PRODUCTION

YOUR COMPLETE ON-SITE SOURCE FOR LIVE EVENTS AND MEDIA PRESENTATIONS

The Memphis Marriot Downtown
250 North Main Street • Memphis, TN 38103
Phone: (901) 527-7300 • Fax: (901) 326-5618
Email: 381mm@swankav.com • www.swankav.com

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Consultation and Pre-Production Design

Computer Data Projection

Full Line of Theatrical and Stage Lighting

Professional and Experienced On-Site Staff

Full Concert Sound Systems

Live Multi-Camera Switching

Digital Audio Capture/CD Recording

Multi-Image Presentation

Highlight Video Capture and Editing



AUDIO • VIDEO • LIGHTING • STAGE DESIGN • EVENT THEMING • PRODUCTION

SPECIALTY PACKAGES (DAILY RATES)

3C Package Call for Pricing

With Swank's 3C Package you can be assured that every aspect of your event will instill a **creative** energy for your attendees, build a sense of **confidence** for your presenters and supply a **comfortable** feeling that all your audio visual needs have been anticipated by an experienced team. Package includes a plasma display or data projector, skirted screen with LED backlight, wireless presenter with laser pointer, decorative element on each side of screen, two up-lights (one on each decorative element), two flipcharts with pads and assorted markers, CD or MP3 player with walk-in music, sound system appropriate for room, audio mixer, all cables, connectors, stands and carts, as well as labor for set-up, pre-testing and recovery.

AUDIO VISUAL PACKAGES

Wireless Lavalier Package \$240.00/day/meeting room
 Includes a wireless microphone (hand-held or lavalier), microphone mixer, set-up, service and tear-down fees

Podium Microphone Package \$90.00/day/meeting room
 Includes podium microphone, microphone mixer, set-up, service and tear-down fees

Support Package #1 \$175.00/day/meeting room
 Includes tripod screen* to accommodate room size, all cabling, skirted projector stand, set-up, service and tear-down fees

Support Package #2 \$250.00/day/meeting room
 Includes Fast-Fold screen to accommodate room size, all cabling, skirted projector stand, set-up, service and tear-down fees

LCD Projector Package #1 \$350.00/day/meeting room
(Designed for 20 people or less.) Includes tripod screen to accommodate room size, LCD projector, all cabling, skirted projector stand, set-up, service and tear-down fees

Meeting Room Projector Package \$650.00/day/meeting room
(Designed for 50 people or more.) Includes Fast-Fold screen to accommodate room size, LCD projector, all cabling, skirted projector stand, set-up, service and tear-down fees

Flipchart Package \$75.00/day/meeting room
 Includes flipchart stand, pad, assorted markers, set-up, service and tear-down fees

Plasma/VCR or DVD Package \$550.00/day/meeting room
 Includes 42" plasma monitor, VCR or DVD, all cabling, set-up, service and tear-down fees

Polycom Speakerphone Package \$210.00/day/meeting room
 Includes Polycom, toll charges, set up, service and tear-down fees

VIDEO

Recorder/Players

Sony BetaCam SP recorder/player \$650.00
 DVD player with component outputs \$100.00
 DVD/VCR Combo \$150.00
 DVD Recorder \$290.00
 Sony DSR25 DVCAM VTR \$350.00

Data Projectors

For your convenience, Swank Audio Visuals maintains a full compliment of professional data and video projection systems on-site at the Memphis Marriott Downtown. This complete line of equipment includes Eiki, Sharp, Barco and Digital Projections with lumens from 2500 to 10,000 and resolutions from 1024 x 768 to 1600 x 1200.

Your Swank Audio Visuals sales and event professionals look forward to working with you to customize your program with the proper equipment and pricing.

Cameras

DVCAM camera with battery and tripod \$300.00
 Sony D30 digital camera
 with Studio Ops. Kit Call for Pricing (T.R.)
 Canon XL2 Pro Mini DV \$550.00(T.R.)

Video Production/Presentation Equipment & Accessories

1-in x 6-out RGB-HV distribution amplifier \$60.00
 4-in x 1-out VGA switcher \$65.00
 1-in x 4-out VGA distribution amplifier \$150.00
 Folsom Screen Pro SPR-2000 \$700.00
 Folsom Presentation Pro \$325.00

SCREENS

Tripod Screens

4' x 4', 6' x 6' and 8' x 8' matte white tripod screens
 with skirt drape \$50.00
Will provide largest screen to accommodate room size.

Fast-Fold Aluminum Frame Screens (TR)

7.5' x 10' with full drape \$185.00
 9' x 12' with full drape \$185.00
 10.5' x 14' with full drape \$250.00
 Gray or black velour run-off drape \$10.00 per foot

COMMUNICATIONS

Phones, Phone Line, High-Speed

Polycom speaker phone \$210.00 per day
 Direct line \$175.00 per day
 House phone \$10.00 per day, 1-4 lines
 High-speed internet access \$150.00 per day
 Additional internet users \$75.00 per user

SOUND SYSTEMS

Meyer Sound System Package \$1,575.00*
(Audience of 25-100 people.) Includes four Meyer UPA speakers, four speaker stands, two Meyer sub-speakers, audio processing system and audio board

AUDIO

Microphones

Wired hand-held microphone \$45.00
 12" awards-style gooseneck podium microphone \$85.00
 Wireless hand-held or lavalier microphone \$160.00
 Aisle/table top microphone stand \$30.00
 Headset microphone (for use with wireless kit) \$45.00

Mixers

Shure four-channel microphone mixer \$55.00
 Mackie 1402 6-microphone
 and 8-line channel mixer \$130.00
 Mackie 2404 20-microphone
 and 4-line channel mixer (TR) \$250.00
 Whirlwind 24-channel press box \$200.00

Powered Sound

Anchor portable P.A. with battery, 50 watts \$100.00
 Electro Voice SXA250 \$135.00

Concert Systems

Complete concert sound systems for excellent high-fidelity music and voice reproduction are available featuring top-of-the-line equipment from Meyer Sound, Renkus-Heinz, JBL, Yamaha, Electrovoice, Urei, BGW, Crest and QSC. Please call for quote to customize a system to your exact needs.

CD Recorders & Disc Players

Marantz PMD-222 two-speed mono \$65.00
 Marantz CDR-510 CD-R/RW \$200.00
 Marantz PMD-340 CD player \$100.00
 Five-disc CD player \$100.00