

## Fam-Tastic® Rate Program Terms and Conditions

1. Fam-Tastic rates are for the exclusive use of active accredited travel advisors who are qualified graduates of Marriott's Hotel Excellence! training program, verified Marriott Bonvoy® members, have completed the current year's annual Continuing Education training, and are employed by a valid and active ARC/IATA/IATAN/TIDS/CLIA agency location ("Advisors").
2. Marriott requires the number of Fam-Tastic, Plan-Tastic, and Travel Agent ("Industry Discount Rates") roomnights booked by an agency location<sup>i</sup> over the course of three (3) months to not exceed one-third of the total roomnights booked in aggregate by the agency location during that time period ("Ratio Policy"). An agency location in violation of the Ratio Policy will be notified and, as of the effective date communicated, all Advisors employed by or affiliated with that agency location will be prohibited from booking Industry Discount Rates until such time as Marriott restores the agency location's ability to book Industry Discount Rates. All decisions regarding Ratio Policy violations, including without limitation suspensions of access to Industry Discount Rates and an agency location's ability to resume accessing Industry Discount Rates after coming into compliance with the Ratio Policy, will be made in Marriott's sole discretion.
3. Fam-Tastic rates are designed to afford Advisors the ability to familiarize themselves with Marriott International's ("Marriott's") properties and brands in order to better recommend them to their customers.
4. Fam-Tastic rates may only be used by the Advisor. For clarity, Fam-Tastic rates may not be used by an Advisor's family, friends, clients, or any other third party.
5. Fam-Tastic rates are non-commissionable.
6. The Fam-Tastic rate is eligible for Marriott Bonvoy® Points. View the [Marriott Bonvoy Terms & Conditions](#) for full program details.
7. Reservations for the Fam-Tastic rate must be booked on Marriott's dedicated travel agency website at [www.marriott.com/travelagents](http://www.marriott.com/travelagents). The rate is available at participating properties<sup>ii</sup> for a minimum of one (1) night and a maximum of four (4) nights per stay. Voice reservations or reservations made on property are not allowed and may be subject to cancellation without notice.
8. Rates are subject to availability and black-out dates. Advance reservations are required.
9. Advisors may book a maximum of one (1) room per stay using the Fam-Tastic rate.
10. There is no limit on the number of stays the Advisor may book in the current certification cycle using the Fam-Tastic rate, provided that the Advisor may only use the Fam-Tastic rate one (1) time per certification cycle at each participating property.
11. Rates will be shown in USD or local currency and do not include taxes, gratuities, resort or destination fees, or other mandatory fees.
12. Rate applies to one standard guest room based on double occupancy.
13. At the time of hotel check-in, the Advisor must provide appropriate credentials. For Advisors associated with a US agency location: an IATAN photo ID Card (physical or electronic) or CLIA EMBARC Photo ID Card that matches the name on the reservation is required. For Advisors associated with an agency location outside the US or for Advisors associated with a AAA location: a valid photo ID and a business card or employment verification letter on the letterhead of their agency location is required. If the appropriate credentials that match the name on the reservation are not presented at check-in, the hotel will charge the Advisor the lowest rate available to the general public for each night of the stay.
14. Marriott reserves the right to modify or eliminate the Fam-Tastic program and/or associated rates in its sole discretion at any time, with or without notice.
15. Marriott reserves the right to revoke access to, cancel, or suspend any Fam-Tastic benefit, or take other action at its discretion with respect to any Advisor, at any time with immediate effect and without written notice or liability to any Advisor, if Marriott believes: (a) the Advisor has (1) violated any of the Fam-Tastic Rate Plan Terms and Conditions, (2) failed to pay any bills or accounts due to the Marriott or a Marriott-branded hotel or any fees owed to Marriott Vacation Club, (3) acted in a manner inconsistent with applicable law, regulations or ordinances, (4) engaged in any misconduct or wrongdoing in connection with the Fam-Tastic program or any Fam-Tastic benefit, or (5) engaged in abusive, fraudulent, inappropriate, disparaging, or hostile conduct in connection with the Fam-Tastic program or any Fam-Tastic benefits, any Marriott-branded hotel or its guests or employees, or Marriott or its employees; or (b) Marriott's provision of the Fam-Tastic benefits to an Advisor may violate any applicable laws to which Marriott or any Marriott-branded hotel is subject from time to time.
16. It is each Advisor's responsibility to comply with his or her own company policy and ethics concerning travel programs.
17. Void where prohibited by law.

<sup>i</sup> "agency location" is defined as a unique, valid, and active ARC/IATA/IATAN/TIDS/CLIA accredited location.

<sup>ii</sup> Design Hotels, Homes & Villas by Marriott International, The Ritz-Carlton Yacht Collection, and MGM Collection do not participate in the Fam-Tastic program.