
AUDIOVISUAL PRICE GUIDE

MEETING ROOM PACKAGES

HD Flat-Panel Data Package 70" HD Flat-Panel Display with Custom Stand 25' HDMI Extension Cord / Power Strip	\$1,700
Conference Room LCD Package HD LCD Projector (4000 Lumens) Screen (size appropriate for room) Projection Cart All Cabling / Extension Cords Technical Assistance	\$700
Conference Room Presenter Support Package <i>For customers providing own LCD projector</i> Screen (size appropriate for room) Projection Cart 25' Extension Cord w/ Power Strip Technical Assistance	\$190
Executive LCD Package 10' Executive Screen HD LCD Projector (4000 Lumens) Projection Cart All Cabling / Extension Cords	\$800

A 25% Service Charge applies to all items with the exception of labor.

OAKLAND MARRIOTT CITY CENTER
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ENCORE®


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VIDEO AND DATA COMPONENTS

Projectors

HD LCD 4000 Lumens	\$450
HD DLP 10000 Lumens	\$1,500

Monitors

HD Flat-Panel Display 46"	\$675
HD Flat-Panel Display 70"	\$1,500
Display Stand	\$150

Cameras

Broadcast Quality Camera Kit	Call for details
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Video/Data Switching and Distribution

Seamless Switcher	\$650
DVD Player	\$100

Screens/Drape

9'x12' Fastfold Screen w/ Dress Kit	\$225
8'6"x14'4" Deluxe Wide Screen w/ Dress Kit	\$350
Drape, Black Velour 12'x16' Panel (Price per foot)	\$20

Miscellaneous Speaker Support

Flipchart w/ Post-it Pad and Markers	\$90
Laser Pointer	\$45
Wireless Slide Advancer/Laser Pointer	\$90
Speaker Timer (Large Clock)	\$150

Office Equipment

Laptop Computer	\$250
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LIGHTING COMPONENTS

Boards/Dimmers

12-Channel Dimmer Board	\$175
4-Channel Dimmer Power Packs	\$75

Lighting Instruments

Source 4 Ellipsoidal or Par	\$50
LED Uplight	\$65

AUDIO COMPONENTS

Microphones

Wired Microphone (podium, table, floor)	\$65
Wireless UHF (Lavalier & Handheld)	\$185

Players/Recorders

Digital Audio Recorder	\$250
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Mixers

4-6 Channel Stereo Mixer	\$65
12-14 Channel Stereo Mixer	\$200
24-32 Channel Stereo Mixer	Call for details

Miscellaneous Audio Components

DI Box for Laptop Sound Patching	\$35
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All microphones and playback audio (e.g., laptop audio, MP3 players) must have an audio mixer and house sound patch/speaker for amplification.

Speakers

Powered Speaker w/ Stand	\$130
Large Venue Sound System w/ Subwoofers	Call for details

LABOR

Set/Strike (Rates are per hour)

Straight Time	\$95
<i>Monday - Saturday, 7:00 AM - 5:00 PM</i>	
Overtime	\$142.50
<i>Monday - Saturday, 5:00 PM - 7:00 AM, and all-day Sunday</i>	
Holiday	\$190

Operator

Straight Time	\$115
<i>Monday - Saturday, 7:00 AM - 5:00 PM</i>	
Overtime	\$172.50
<i>Monday - Saturday, 5:00 PM - 7:00 AM, and all-day Sunday</i>	
Holiday	\$230

NETWORKING SERVICES

WI-FI SIMPLIFIED

Oakland Marriott City Center Wi-Fi Grid

NUMBER OF PARTICIPANTS (estimated bandwidth)	DAILY WIRELESS INTERNET USAGE	
	SUPERIOR Media streaming, media-rich mobile apps and large file downloads	SIMPLE Email and simple web browsing
<25	\$80/person (up to 8 Mbps)	\$30/person (up to 3 Mbps)
26–50	\$60/person (up to 12 Mbps)	\$25/person (up to 5 Mbps)
51–100	\$55/person (up to 22 Mbps)	\$20/person (up to 8 Mbps)
101+	We are happy to assess your large meetings to develop a customized solution.	

- Bandwidth ranges are for the entire group and not per person
- All pricing is exclusive of Service Charge
- Wired access priced separately

Meetings of 101+ Attendees

Bandwidth is sold as a dedicated block for a group to share and will be served for unlimited users for a single price. Additional rental equipment is added as essential labor is added and required for wired connections. Additional fees may be applied for equipment, labor and wired connections.

CONTACT

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A 25% Service Charge applies to all items with the exception of labor.

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